

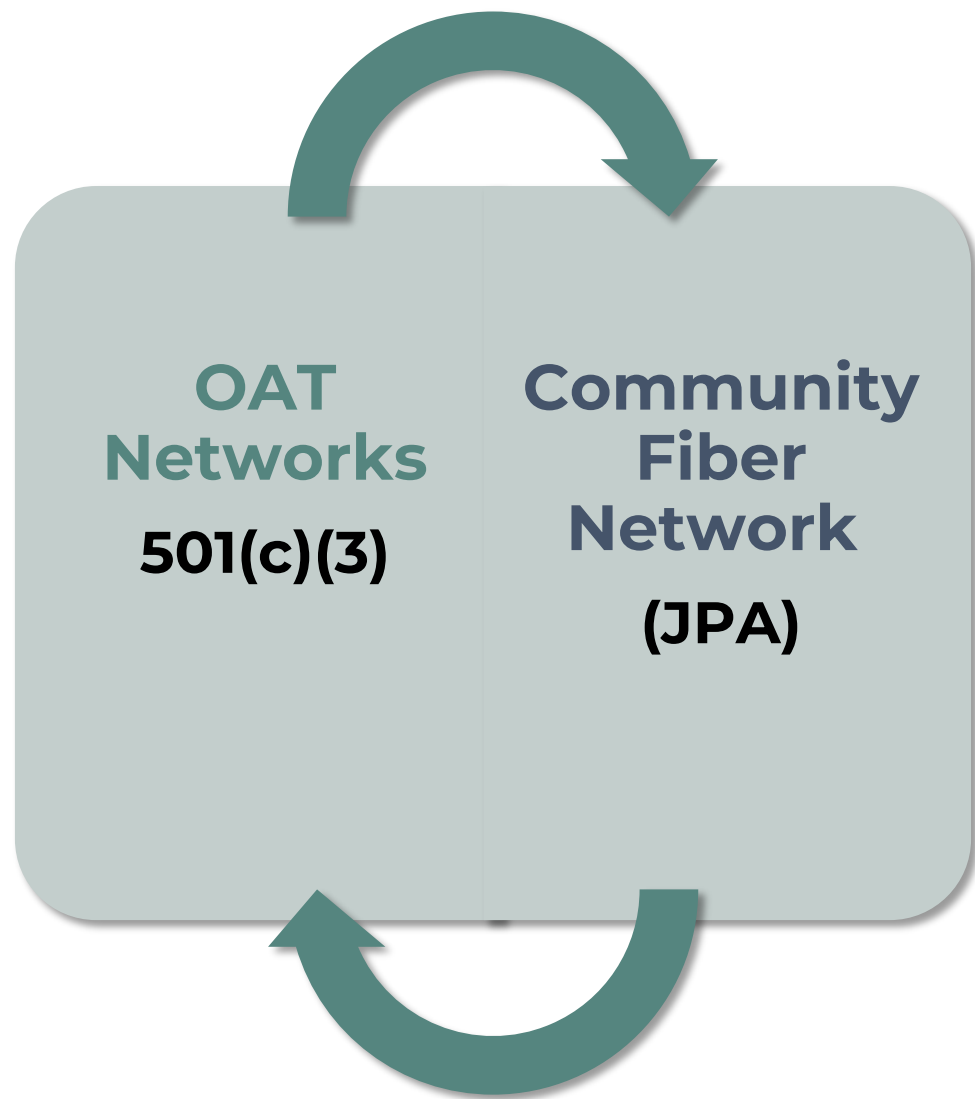


# INTRODUCTION

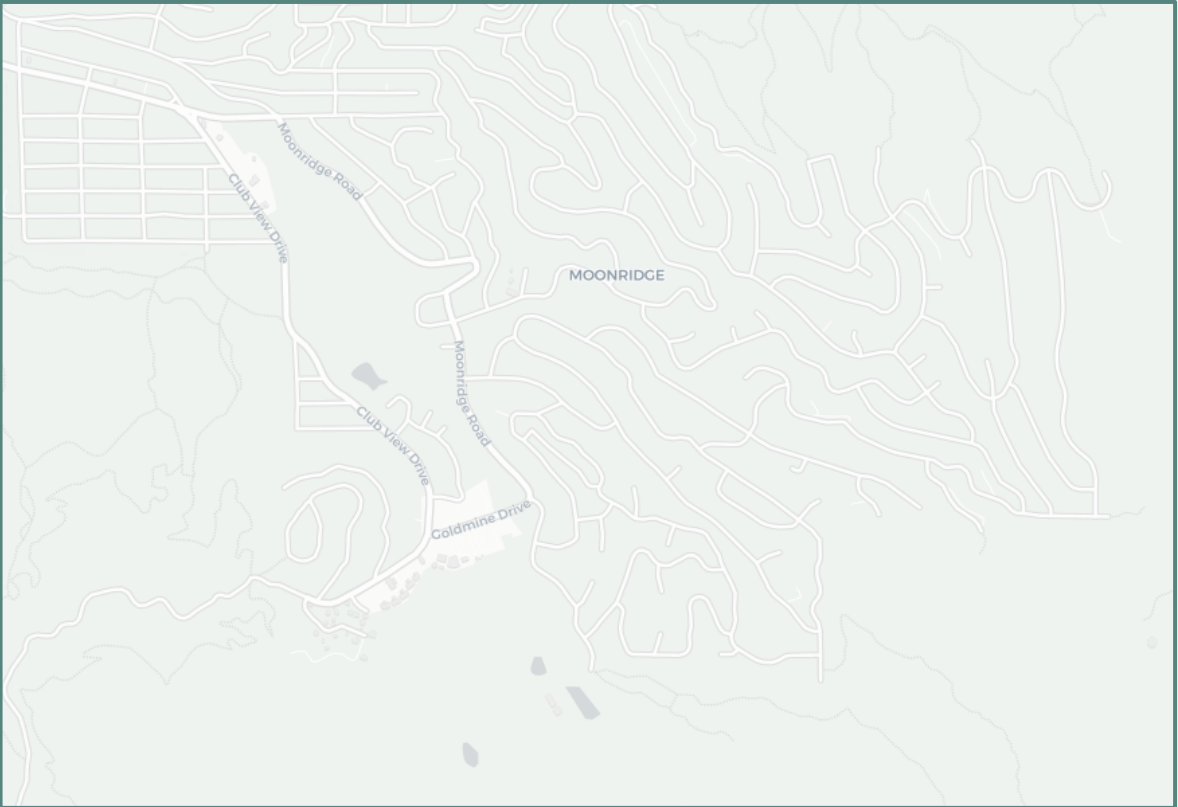
## OAT Networks

# OAT Networks

**501(c)(3) Non-Profit  
Subsidiary of EntryPoint Networks**



# RURAL DESIGNATION - ELIGIBLE



# Program Overview

- 1. OAT Networks has developed this program with a National Lender**
- 2. HMB and Moonridge are eligible - but must apply**
- 3. A successful application will depend on take rate**
- 4. OAT Networks will take out the loan and it will be non-recourse to the community**
- 5. Local Community Fiber Network**





# CONNECTIVITY

Live, Work and Thrive Here



# OAT Networks Responsibilities

- 1. Assist in Achieving Target Take Rate**
- 2. Arrange Financing**
- 3. Oversee Design / Engineering**
- 4. Organize & Oversee Construction**
- 5. Stand Up Operation & Operate Network**
- 6. Provide Customer Service**

# Community Responsibilities

- 1. Enter JPA with OAT Networks**
- 2. Help with Community Engagement**
- 3. Work with OAT on Right of Way (as needed)**
- 4. Work with OAT on Permit Process**
- 5. JPA will give the Community an option to acquire 100% of the network from OAT after 5 years**



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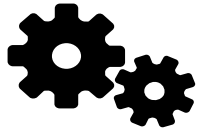
KEY ELEMENT

# Economic Details



**Infrastructure**

**\$50\***



**Maintenance & Operation**

**\$22**



**Internet Access (ISP)**

**\$10**

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**\$82\*\***

*\*40 Year Financing Term @ 9.5% Variable Prime+ Interest Rate*

*\*\*Preliminary projections based on national average*

*Assumptions:*

- Average cost per FTTX \$4,000
- An engineering study would need to be conducted to accurately project costs

# System Features

1

Ubiquitous Fiber-  
Optic  
Deployments

2

Symmetrical  
Network Speeds  
(Gig speeds up  
and down)

3

Dedicated Non-  
shared Networks  
(You won't share  
with your  
neighbors)

4

Subscriber Choice  
of Multiple ISPs  
(Switch your ISP in  
40 Seconds)

5

Cost Savings  
Through Dynamic  
Competition and  
Network  
Automation

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# OAT Networks - Open Access Deployment

**1**

**Creates Dynamic Competition in Services**

**2**

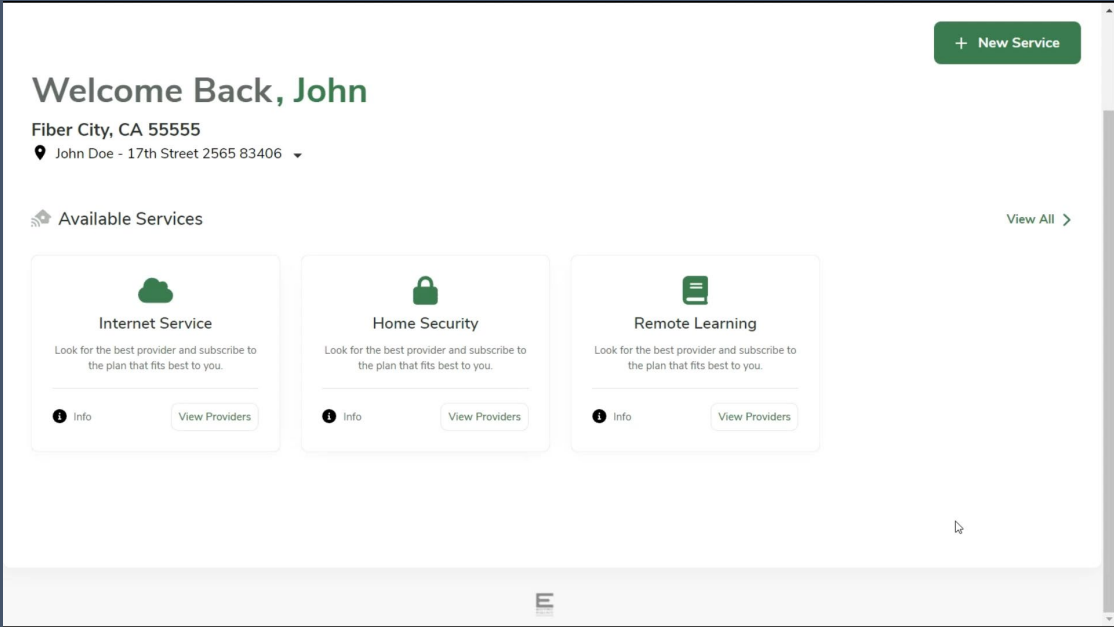
**Creates a Platform for Innovation**

**3**

**Creates an Engine for Economic Growth**

# Automated Internet Access – ISP in the Cloud

Click for a short video



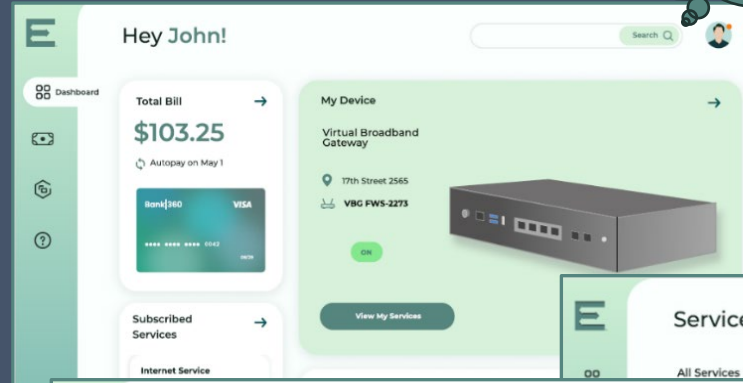
Welcome Back, John

Fiber City, CA 55555  
John Doe - 17th Street 2565 83406

+ New Service

Available Services View All >

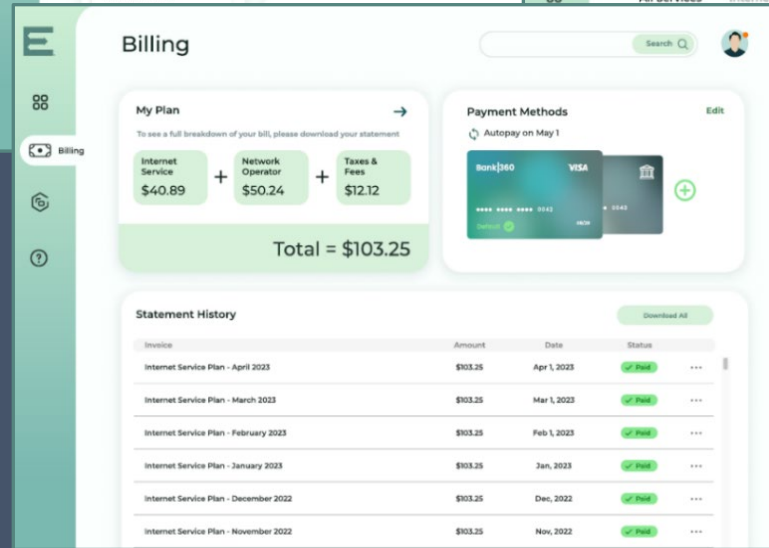
- Internet Service**  
Look for the best provider and subscribe to the plan that fits best to you.  
Info View Providers
- Home Security**  
Look for the best provider and subscribe to the plan that fits best to you.  
Info View Providers
- Remote Learning**  
Look for the best provider and subscribe to the plan that fits best to you.  
Info View Providers



Hey John!

Dashboard

- Total Bill** → \$103.25  
Autopay on May 1  
Bank of America VISA
- My Device** → Virtual Broadband Gateway  
17th Street 2565  
VBC FWS-2273  
View My Services
- Subscribed Services** → Internet Service



Billing

**My Plan** → To see a full breakdown of your bill, please download your statement

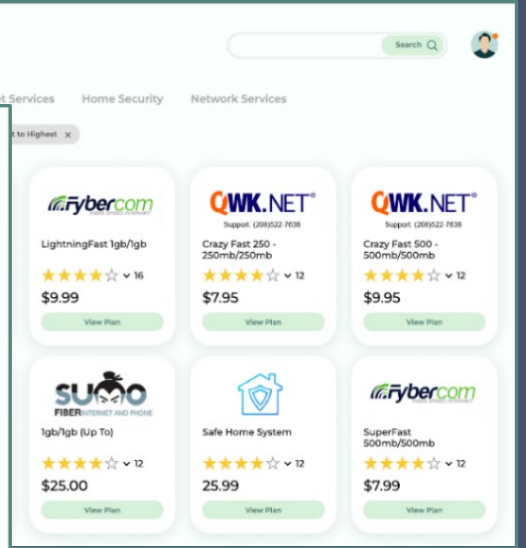
- Internet Service \$40.89
- Network Operator \$50.24
- Taxes & Fees \$12.12

**Total = \$103.25**

**Payment Methods** → Autopay on May 1  
Bank of America VISA

**Statement History** Download All

Invoice	Amount	Date	Status
Internet Service Plan - April 2023	\$103.25	Apr 1, 2023	PAID
Internet Service Plan - March 2023	\$103.25	Mar 1, 2023	PAID
Internet Service Plan - February 2023	\$103.25	Feb 1, 2023	PAID
Internet Service Plan - January 2023	\$103.25	Jan, 2023	PAID
Internet Service Plan - December 2022	\$103.25	Dec, 2022	PAID
Internet Service Plan - November 2022	\$103.25	Nov, 2022	PAID

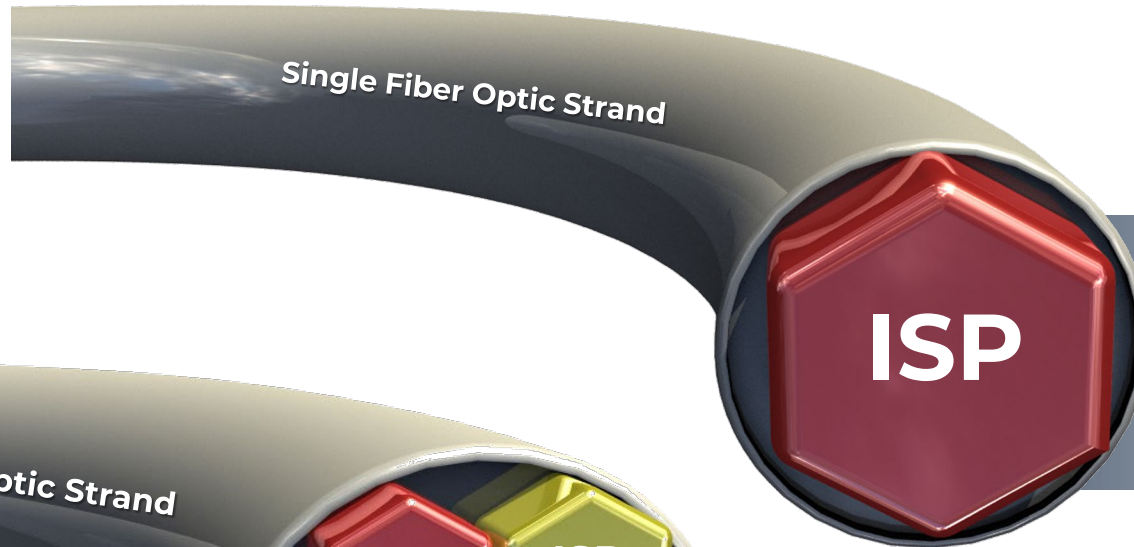


Services

- Fibercom** LightningFast 1gb/1gb  
\$9.99  
View Plan
- QWK.NET** Crazy Fast 250 - 250mb/250mb  
\$7.95  
View Plan
- QWK.NET** Crazy Fast 500 - 500mb/500mb  
\$9.95  
View Plan
- SUNOO** 1gb/1gb (Up To)  
\$25.00  
View Plan
- Safe Home System**  
25.99  
View Plan
- Fibercom** SuperFast 500mb/500mb  
\$7.99  
View Plan

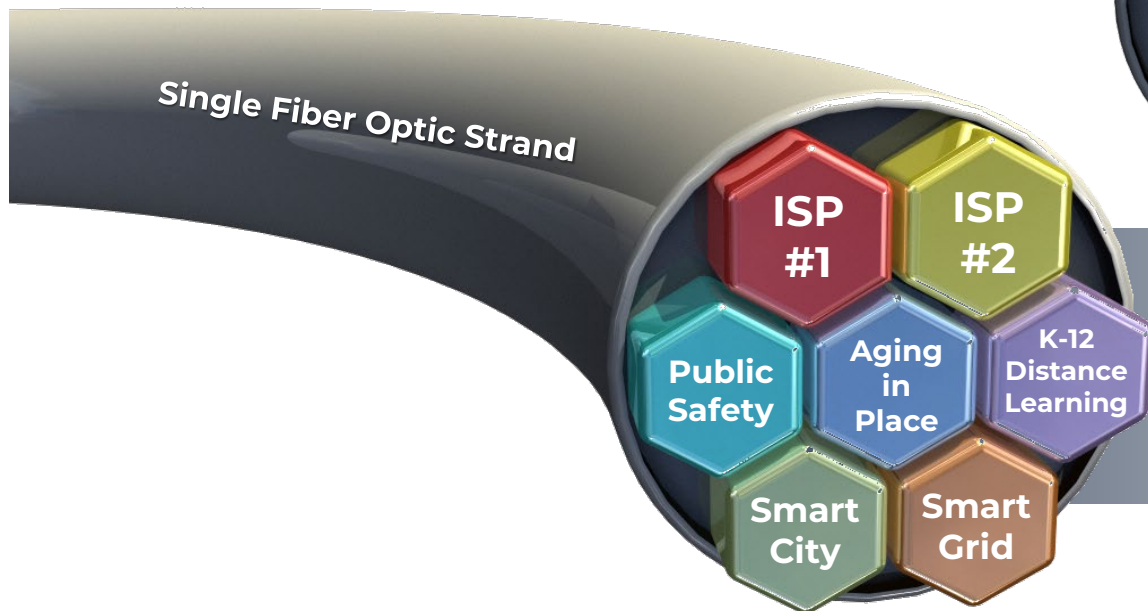


# Platform for Innovation & Economic Growth



**Public Internet Over Traditional Broadband Network**

Everything Runs Over the Internet



**Public Internet and Private Networks Over Automated Open Access Platform**

Multiple Private Networks using Virtualization

# Thank You!

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