# Coastside County Water District

**Water Rate Study** 

**Board Meeting** 

August 24, 2022





### Agenda

- Rate Study Overview
- Model Inputs and Assumptions
- Changes from Prior Study
- Preliminary Financial Plan Scenarios
- Next Steps

# Rate Study Overview



### Rate Study at a Glance

#### We are here

#### **Financial Plan**

- Evaluation of CIP and financing options
- Cash flow analysis for financial sufficiency
- · Financial goals and policies
- Pricing objectives

### **Cost of Service** & Rate Design

- Cost allocations
- Rate design
  - Rate calculations
  - Customer impact analyses

### **Drought Rates**

rates and Water Shortage Contingency Plan stages



- Report
- Public Meetings
- Public Hearing





### **Schedule and Timeline**

Task Name	Dates/Details
Board Meeting – Financial plan preliminary results, COS concept, rate study process	August 24
Board Meeting – Financial plan recap, preliminary rate and COS results	September 13
Finance Committee – Drought rate discussion	Mid/Late September
Board Meeting – Rates and drought rates results	October 11
Public Hearing	December 13
Water Rate Implementation	January 1, 2023

### **Financial Plan Overview**

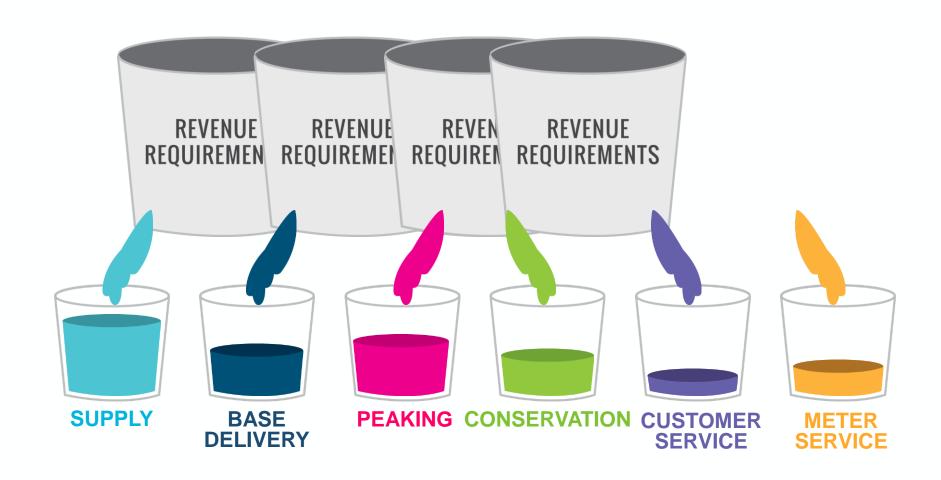
### FINANCIAL PLAN ELEMENTS

#### **CAPITAL PROJECT FUNDING Funding Mix** Debt (Cash vs. Debt) Covenants **FINANCIAL PLAN INPUTS** Customer accounts **ANNUAL REVENUE** Billed consumption **ANNUAL CASH FLOW REQUIREMENTS** Revenues Operating expenses Capital plan Beginning cash position **FISCAL POLICIES AND TARGETS** Cash **Debt Service** Reserves Coverage

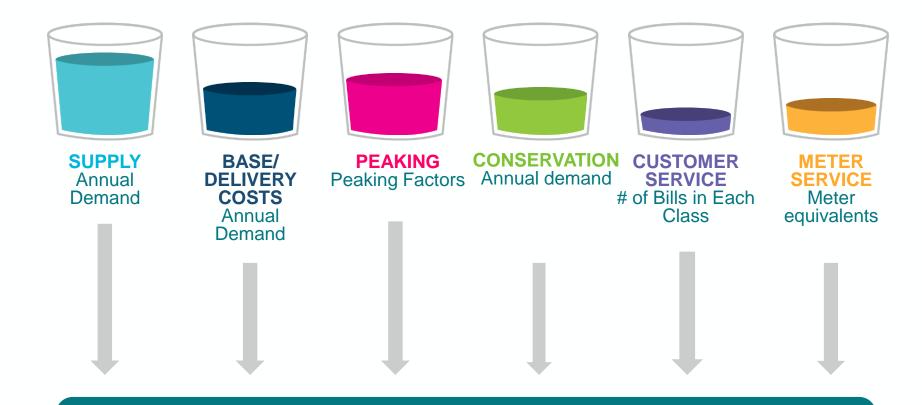
### What is Cost of Service?

- Required by Proposition 218
- Different types of customers generate different costs because their patterns of use or characteristics are different
- Cost of service allows the matching of rates charged with the costs of serving each group (classes and tiers)
- Financial plan determines total revenue needed for the whole system, whereas cost of service determines how to split the revenue needs between customer classes

### **Allocate Costs to Cost Components**



### **Distribute Costs to Customer Classes**

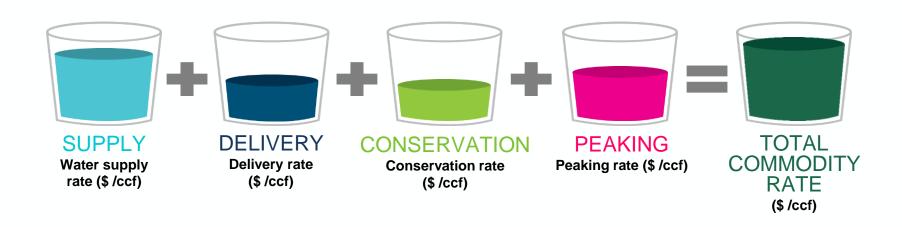


**CUSTOMER CLASSES (Cost to Serve Each Class)** 

(Residential, Non-Residential, etc.)

### **Proposition 218 Requirements**

- Agencies must develop a nexus between their tiered rates and their costs to serve those tiers and document their methodology in a report
- We develop a nexus between rates and cost of service by adding a unit rate for each cost component



# Model Inputs and Assumptions



### **Inflationary Assumptions**

- No customer account growth
- Water sales assumptions:
  - > 550 MG in FYE 2023
  - > 600 MG in FYE 2024
  - 625 MG in FYE 2025 and beyond
- Escalation factors for expenses assume higher inflation in FYE 2024 and returns to prior rate study assumptions in FYE 2027

Escalation Factors	FYE 2024	FYE 2025	FYE 2026	FYE 2027
General	5.0%	4.2%	3.5%	2.7%
Salary/Benefits	6.5%	5.8%	5.2%	4.5%
Power	6.0%	5.7%	5.3%	5.0%
Capital	5.0%	4.4%	3.8%	3.2%
Non-Rate Revenues	2.0%	2.0%	2.0%	2.0%
Interest Income	0.9%	0.9%	0.9%	0.9%

# **Operating Expenditures**

Water Supply Costs	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
SFPUC Variable Rate (\$/ccf)	\$3.74	\$4.32	\$4.79	\$4.79	\$4.79	\$4.80

O&M Expenses	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Water Purchases	\$2.0M	\$2.5M	\$2.8M	\$2.9M	\$2.9M	\$2.9M
O&M	\$7.0M	\$8.0M	\$8.5M	\$9.0M	\$9.3M	\$9.7M
Total Expenditures	\$9.0M	\$10.5M	\$11.3M	\$11.9M	\$12.3M	\$12.6M

## **Capital Improvement Plan**

CIP (Uninflated)	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Equipment Purchase & Replacement	\$400,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000
Facilities & Maintenance	\$200,000	\$190,000	\$150,000	\$150,000	\$150,000	\$150,000
Pipeline Projects	\$600,000	\$2,850,000	\$650,000	\$100,000	\$2,600,000	\$3,900,000
Pump Stations/Tanks/Wells	\$500,000	\$900,000	\$1,500,000	\$6,600,000	\$2,250,000	\$750,000
Water Supply Development	\$300,000	\$400,000	\$1,250,000	\$1,000,000	\$1,300,000	\$800,000
Water Treatment Plants	\$5,100,000	\$3,775,000	\$1,450,000	\$0	\$0	\$0
Total CIP	\$7,100,000	\$8,205,000	\$5,090,000	\$7,940,000	\$6,390,000	\$5,690,000

# **Existing Debt Service**

Existing Debt	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Existing Bond-CIEDB 11-099	\$335,669	\$335,508	\$335,343	\$335,173	\$334,998	\$334,819
CIEDB 16-111	\$322,895	\$322,417	\$321,923	\$321,412	\$320,883	\$320,337
Chase - 2018 Loan (Refunding of 2006B Bonds)	\$435,168	\$436,027	\$437,233	\$432,821	\$432,880	\$437,180
First Foundation 2022 Loan	\$0	\$495,510	\$417,501	\$417,434	\$417,365	\$417,295
Total Debt Service	\$1,093,732	\$1,589,462	\$1,512,000	\$1,506,840	\$1,506,127	\$1,509,630

### **Fund Balance and Financial Policies**

- FYE 2023 beginning balance: \$15.5M
- Operating Reserve Target: 25% of Operating Expenses
- Capital Replacement Reserve Target: Average CIP over 5 years
- Meet debt service coverage of 120%

# Changes from Prior Study



### Changes from 2020 Study

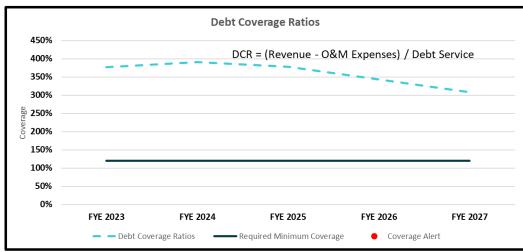
- SFPUC Water Costs
  - > \$3.71 per ccf in FYE 2021 (prior study)
  - > \$4.32 per ccf in FYE 2023
  - > \$4.79 per ccf in FYE 2024
- Capital Program
  - > 5-year average FYE 2020-2024 was \$4.6M per year
  - > 5-year average FYE 2023-2027 is \$7.1M per year
- Projected Water Sales
  - > FYE 2021 580 MG
  - > FYE 2023 550 MG

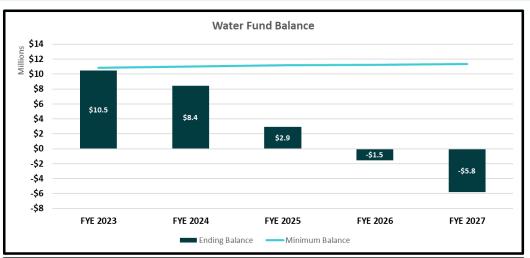
# Financial Plan Scenarios

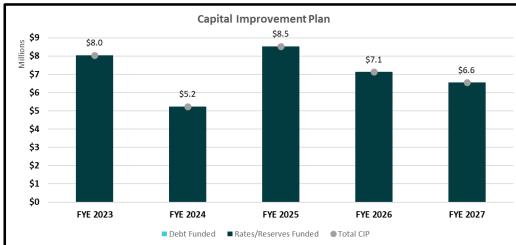


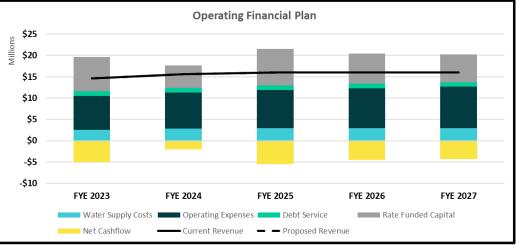
### Financial Plan Scenario – Status Quo

	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Revenue Adjustments	0%	0%	0%	0%	0%
Proposed Debt Proceeds	\$0	\$0	\$0	\$0	\$0



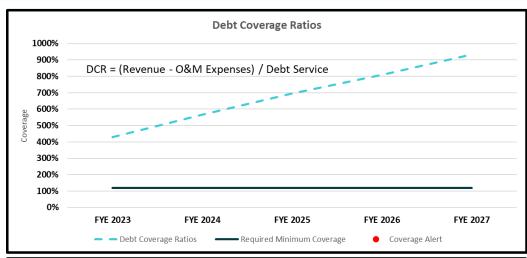


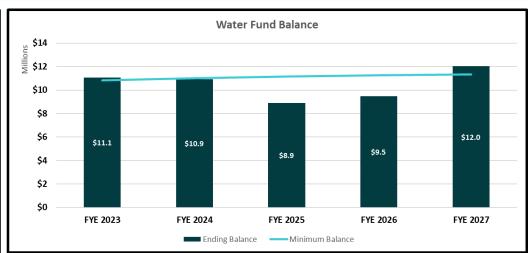


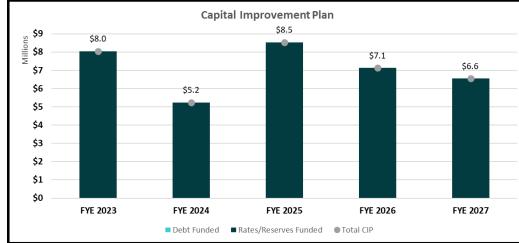


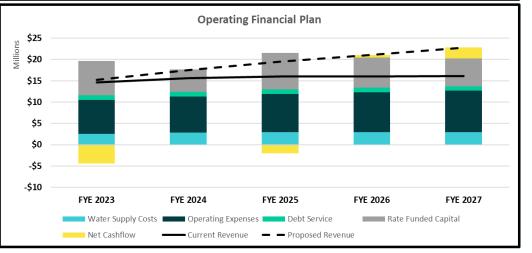
### Financial Plan Scenario – All PAYGO

	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Revenue Adjustments	9%	9%	9%	9%	9%
Proposed Debt Proceeds	\$0	\$0	\$0	\$0	\$0



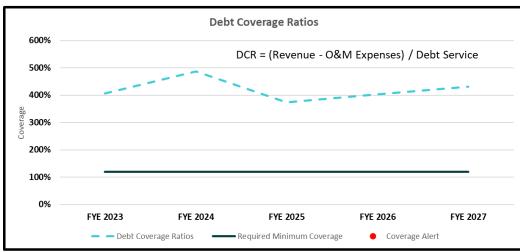


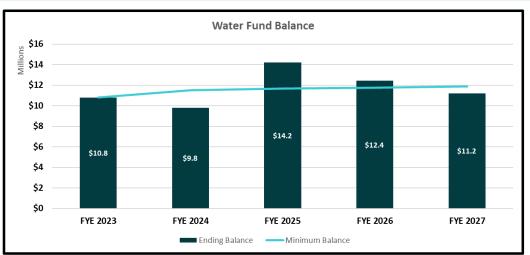


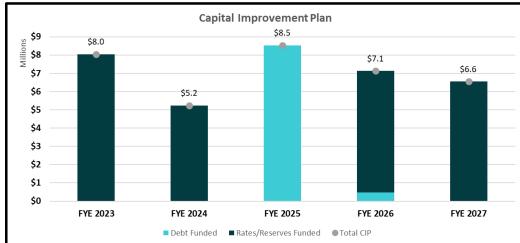


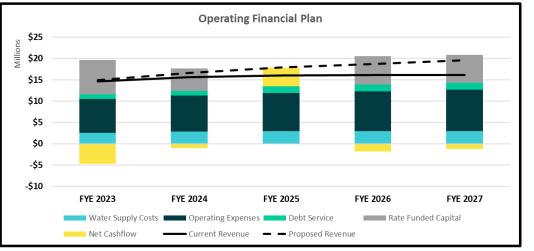
## Financial Plan Scenario – Debt Financing

	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027
Revenue Adjustments	5.0%	5.0%	5.0%	5.0%	5.0%
Proposed Debt Proceeds	\$0	\$0	\$9.0M	\$0	\$0











# Thank you!

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